

# A LEADER IN TRANSFORMATION

Introducing the KTH Supplier Development Programme




RAIZCORP

Accelerating Success



Impande

Empowered by kth 

# KTH Supplier Development Programme

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Accelerating Success

## INTRODUCTION

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*Impande is an IsiZulu word that means roots. Roots are the essential foundation of a tree – providing it with stability and support, as well as the nourishment it needs to survive.*

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A leader in transformation, KTH is proud to announce the launch of its new supplier development programme – Impande. This programme aims to create a sturdy foundation on which to stimulate and develop entrepreneurship in South Africa, and provide entrepreneurs with the necessary skills and knowledge to become leading suppliers.

In order to achieve the best results in supplier development, KTH partnered with Raizcorp and seven growth-hungry entrepreneurs were hand picked to join the KTH supplier development programme.

KTH is the result of a merger between Kagiso Trust Investments and Tiso Group, and remains one of the most respected black-owned organisations in South Africa.

## Foreword

Small business development is the cornerstone of what is needed in order to improve the South African economy. Providing opportunities for small businesses and in particular, entrepreneurs, is both a national and civil imperative that cannot be ignored.

I am pleased to announce the birth of KTH’s dynamic and sustainable supplier development programme which has identified skilled, talented and driven entrepreneurs wishing to grow their businesses and contribute to the growth of the South African economy.

KTH is privileged to be in a position to support this talent in a practical and sustainable manner which will see these businesses being able to access customised support, designed to assist them with growth and development.

*“In partnership with Raizcorp, we at KTH are extremely proud to present IMPANDE – empowered by KTH”*

Meaning “roots”, Impande is an isiZulu word that aptly describes KTH’s focus on growing small, black-owned businesses. Building on a solid foundation for growth is crucial in terms of providing relevant, customised business support to entrepreneurs.

KTH, the emerging pan-African investment champion, embarked on this initiative in order to build and develop a much needed skill set from which KTH would be able to procure crucial services required by our business.

We embarked on a comprehensive programme to source small, black and women-owned entrepreneurs and through a successful social media campaign were able to attract a pool of more than 50 applicants, of which seven businesses met the stringent criteria.

**The following businesses qualified to be on the Impande Programme:**

- ✦ Two black women-owned legal businesses
- ✦ One black-owned accounting firm
- ✦ One black-owned tax advisory firm
- ✦ One black-woman-owned design and media company
- ✦ One black-woman-owned printing company
- ✦ One black-owned catering company



**Vuyisa Nkonyeni**  
Chief Executive Officer, KTH

The successful applicants are embarking on an intense training and mentorship programme through Raizcorp, the experts in small business development. Each business will have constant access to customised support as they grow their businesses.

In addition, they will be brought into KTH’s supply chain with a three year contract and also, through KTH’s extensive networks, have the ability to gain access to additional markets and opportunities.

I am exceptionally proud of the Impande team who have already proven themselves to be driven, passionate entrepreneurs with the desire to grow their businesses and to make a meaningful impact on the economy of South Africa.

KTH looks forward to being able to make a meaningful contribution to the businesses we support in order to create additional opportunities for other small businesses to thrive in the current economic conditions.

# Britain Renecke

Industry: Legal Services

Headed by Cézanne Britain and established during 2015, Britain Renecke is a 100% black woman-owned, lean, corporate commercial law firm.

Cézanne has over 10 years' experience and is a former partner of Cliffe Dekker Hofmeyr Inc., one of the largest business law firms in South Africa.

Britain Renecke strives to offer excellent, unparalleled quality, world class, value added and meaningful fresh and innovative solutions with a high degree of client care and partnership to its clients.

Unlike other law firms, Britain Renecke is not confined by corporate conservatism in rendering its services.

*Britain* RENECKE



**Cézanne Britain**  
Founder and Director

## Our Services

- South African company law
- Consumer law
- Corporate governance
- Investment legislation (including special economic zones) and related corporate matters
- Advising on the formation and structuring of businesses in South Africa; and together with the alliances of local law firms, advising and assisting various South African and non-resident clients on acquisitions and setting up operations in various jurisdictions in Africa and abroad.
- Conducting legal due diligence investigations.
- Advising foreign/non-resident clients on doing business in South Africa investment and operations.
- Advising on, negotiating and structuring – commercial and business transactions, in general; joint ventures, mergers and acquisitions and various other transactions (with Black Economic Empowerment (BEE) elements); domestic and cross-border private equity transactions; local and international franchise structures; land redistribution transactions; tourism PPP projects; and land-based investments in the agricultural sector of South Africa; and local and international franchise structures.
- Drafting or vetting transaction documents/agreements in respect of the above-mentioned transactions.
- Training on corporate governance, Companies Act and company law and investment related legislation.

## Contact Us

011 759 4231  
 cezanne@britainrenecke.co.za  
 www.britainrenecke.co.za



# Drop Financial Consultants

Industry: Tax Services



**Pule Moekoa**  
Founder and Director

Drop Financial Consultants is a consulting company, established in 2011, that provides accounting, tax advisory and consulting services to SMMEs in Southern Africa. Drop Financial Consultants is a full member of South African Institute of Business Accountants (SAIBA), South African Institute of Tax (SAIT), National Small Business Chamber and Discovery Group.

We strive for integrity in everything we do and provide value-added services to our clients. We partner with them on their journey from their basic business existence to ultimately achieving profit maximization. We are more than just accountants, we are your partner with similar goals and ambitions.

Drop Financial Consultants was elected in 2011 and 2013 as one of the Eskom Business Investment Competition finalists in South Africa.

## Our Services

### Accounting

- Financial statements drafting
- Financial statement reviews
- Financial statements presentation in compliance with accounting policies.
- Collecting bookkeeping information monthly and yearly to draft full complex financial statements according to IFRAS
- Accounting system setup and linkage to Sage One accounting online

### Sage One certified advisors

- Asset management plan
- Asset counting
- Asset register compilations
- Asset reconciliations

### Tax services

- Annual returns via e-filing
- VAT registrations
- VAT reconciliations
- Tax clearances
- Income tax returns and registrations
- Tax planning

### Advisory services

- Business planning
- Business advice
- Consultations
- Strategies and ideas
- Funding facilitation
- Referrals to SEDA and NYDA on request

## Contact Us

010 035 1437  
info@dropfc.co.za  
www.dropfc.co.za

# Mapongwana Attorneys

Industry: Legal Services

**MAPONGWANA**  
Attorneys 

Belinda Mapongwana is the founder of Mapongwana Attorneys, which is a black woman-owned boutique law firm offering the following specialist legal services: mergers and acquisitions transactions, all aspects of general commercial law, corporate governance, banking law, regulatory, risk and compliance.

We have a number of clients ranging from micro and small to medium enterprises in various sectors, such as IT, BEE investments, print media, marketing and communications. We structure, negotiate and/or draft commercial agreements ranging from compiling shareholder agreements, MOIs, sale of members interest agreements, supply and sale agreements, and joint venture agreements.

We have also provided legal opinions and general advisory services, compiled the Regulatory Universe and drafted a Compliance Policy Framework for one of the state owned companies.



**Belinda Mapongwana**  
Founder and Director

## Our Services

### Mergers and acquisitions

We offer commercial advice to large and small companies that aim to merge or acquire other companies. In this regard, we advise on the negotiation and structuring of the transactions.

### General commercial transactions

Our services range from negotiating and drafting shareholders agreements, sale of shares, sale of business agreements, to analysing and preparing general commercial contracts. We also assist in advising and structuring all of the forms of commercial transactions.

### Corporate governance

We provide advice on compliance with the corporate governance principles and also offer training on key corporate governance themes tailored to meet clients' needs.

### Compliance and risk

We offer risk management services including the compiling of regulatory universes, risk assessment plans, risk management plans, verification methods and monitoring plans. We also offer advice to banks on the identification and management of compliance, regulatory and reputational risk.

### Banking and regulatory

Our banking and regulatory practice focuses on advising companies and financial services firms on compliance with legislative and regulatory requirements.

## Contact Us

011 881 5977

belinda@mapongwana.co.za

www.mapongwana.co.za



**Stella Manaka**  
Founder / Managing Director

## Matcom Printers

Industry: Printing

Matcom Printers was established in 2004, trading as Matcom Technologies. Matcom Printers is a fully-equipped printing plant which is based in Germiston, Johannesburg. We have the capacity to print high quality materials in quick turn-around times, at affordable prices.

We guarantee high-quality products, services and delivery, at all times to all our clients.

We have a dedicated and experienced production team, comprising an in-house designer and quality assurance personnel.

Let us help you showcase your brand with high-quality printed material.

## Our Services

Let us help you achieve your vision with custom designs you'll be proud to show off.

### Printing

We offer flat sheet printing with a variety of quality finishes such as:

- Saddle stitching
- Scoring
- Perfect and spiral bind
- Spot UV
- Matt vanish
- Foiling, embossing and much more

### Design & Production

We have a fully equipped design studio for all reprographics with computer to plate printing ability and the latest design software. We provide design and layout services, including copy editing and proofing. We are always available to answer your questions and will only send projects to print when you are happy and have signed off the job.

### Delivery

We have in-house delivery services, ensuring prompt delivery of your order, right to your doorstep. We encourage clients to pop in for a quick chat or cup of coffee.

## Contact Us

011 824 3418  
manakas@matcom.co.za  
www.matcom.co.za





# Peppered Peach Cuisine

Industry: Catering

Peppered Peach Cuisine is the first call you should make when planning any function, no matter the complexity or size. We take pride in the fact that we are a dynamic and creative catering company that strives to customise our services for your particular requirements. Currently located in Illovo, Sandton, we are central to most business hubs. We guarantee that we deliver only the freshest food, using only the best ingredients for all our clients.

Peppered Peach Cuisine is the brain-child of Chef Bongani Kubheka, who has been in the catering industry for over six years. From his humble beginnings of operating from his home kitchen, Peppered Peach Cuisine has come full circle in achieving the dream of operating a fully commercial catering kitchen. Bongani's love of good, quality food, his expert knowledge of the catering industry, together with his capable team of chefs, enable Peppered Peach Cuisine to produce creative, innovative and delicious cuisine.



**Bongani Kubheka**  
Chef / Owner

Peppered Peach Cuisine caters for a variety of functions varying from very small boardroom lunches to much larger events.

Our service offering also includes being involved from the initial planning phase to the implementation of your special event.

Whether you prefer a buffet style arrangement, silver service plated meals or even elegant cocktail functions, we at Peppered Peach Cuisine can assist.

We specialise in:

- ✦ Weddings
- ✦ Gourmet picnics
- ✦ Family gatherings
- ✦ Corporate meetings and lunches
- ✦ Staff parties
- ✦ Team building functions

We also hire cutlery, crockery, glassware and event furniture on your behalf and have access to a range of décor companies that can supply that special finishing touch for your event.

## Contact Us

011 537 0510

[chef@pepperedpeachcuisine.co.za](mailto:chef@pepperedpeachcuisine.co.za)

[www.pepperedpeachcuisine.co.za](http://www.pepperedpeachcuisine.co.za)

# Premier Priority Tax Solutions

Industry: Tax Services



**Zweli Mabhoza**  
Founder and Director

At Priority Tax Solutions, we prioritise the interests of our clients. We understand that our clients are looking for services that add value to their business, assist them to manage risks and demonstrate understanding of their business.

The business environment is continuously changing in South Africa as it is globally. In response to these changes the tax legislation is also subject to constant changes and the onus is on taxpayers to keep up with these changes. Different entities have different ways of keeping up with these changes. Some entities have established their internal tax support while others prefer to rely on business tax advisors for assistance. There is clearly no “one size fit all”.

However, what is clear is that entities cannot afford to ignore tax in managing their affairs. This equally applies to governance structures, auditors, transaction advisors, legal advisors and management. Our role is to ensure that stakeholders can have peace of mind regarding their tax affairs.

## Our Services

### Tax advice support

We provide assistance with tax advice to clients who engage on specific transactions. These transactions include:

- Business acquisition
- Business disposal
- Business restructuring
- Empowerment transactions including share schemes
- Corporatisation
- Setting up non-profit-making organisations as part of Corporate Social Responsibility (CSR)
- Setting up trusts for communities involved in business ventures.

### Establishing tax department - audit firms, law firms and companies

Utilising our previous experience, we provide a holistic solution in assisting organisations to set up internal tax structures.

### Tax risk management

We proactively review the tax affairs of organisations and provide a detailed report on tax risks areas (including tax saving opportunities). This exercise can also be done as a support to internal audit function if the internal audit function does not have tax expertise.

### Tax training

We provide organisations with tax legislation training. Our tailored training is informed by the level and needs of our clients.

## Contact Us

011 805 2170

zweli@prioritytax.co.za

www.prioritytax.co.za

# Star Hero Media Group

Industry: Media and Communications

**starhero\***  
media group

Established in March 2010, SH Media Group, also known as Star Hero, is a BBBEE Level 1 full service media, marketing and brand building agency that inspires, challenges and engages target audiences through multiple brand communication channels. We are perfectionists at heart and creative by nature.

Our use of creativity, technology, design, strategy and action allows us to deliver breakthrough results for our clients. Through our creation and management of your brand personality, we strive to bring you closer to your community by embracing the technologies that have redefined the way that the world communicates.

With a solid track record, Star Hero Media offers its clients a full-service corporate communications, media and marketing offering and consulting, design and development solutions based on cumulative knowledge and experience of over 15 years between the two core team members.



**Nonhlanhla 'Nonie' Nxumalo**  
Group Managing Director

## Our Services

Star Hero works with companies, brands and mission-driven thought leaders to advance ideas that matter. As a team we have experience servicing corporate, NGOs and SMMEs in standalone projects as well as multifaceted projects, providing solutions including but not limited to:

- ✦ Corporate branding
- ✦ Corporate video production
- ✦ Creative design
- ✦ Social media management
- ✦ Website design and development
- ✦ Event branding support solutions
- ✦ Design and development of marketing collateral

- ✦ Embroidery and silk screening
- ✦ Custom publishing
- ✦ Digital communication
- ✦ Branded print and electronic communications
- ✦ Corporate TV and digital out-of-home networks.

Fuelled by passion and inspired by the future, we work towards creating communication experiences that are forward thinking and executed with precision.

## Contact Us

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[www.kth.co.za](http://www.kth.co.za)

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